

The Ultimate Boat Show Checklist Action waters

Questions for Yourself	Questions for a Dealership
Budget?	Dealership location
Activities? (watersports, fishing, cruising)	What types of boats do you carry?
Type of boat	What brands of boats do you carry?
Brands of boat	What is the warranty?
Type of engine (inboard, outboard, sterndrive)	What other costs are associated?
Kids or pets?	Delivery and pick-up options?
Small or big water?	Benefit of working with your dealership?
Fresh or saltwater?	Benefit of buying at the show?
Transportation (rely on dealership or trailer)	Can the dealership cover all service?
Storing the boat (Summer and Winter)	What is the capacity of the boat?
What is my boating experience?	What financing options are available?
How long do I plan to own the boat?	This boat vs competitor brands?
What features are most important to me?	What options and upgrades are available?
	Is a trailer included?
	How does this boat handle rough water?
	Factors that influence resale value?